



Livingston County Economic Development  
Livingston County Government Center  
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Approved by

A handwritten signature in black ink, appearing to read "Robert A. Smith", is written over a horizontal line.

**MINUTES**  
**LIVINGSTON COUNTY DEVELOPMENT CORPORATION**  
**Friday, April 6, 2018**

**WNY Cheese Enterprise, 1842 Craig Road**  
**Pavillion, NY 14525**

**Members Attending:** P. Brooks; L. Lane; G. Moore; K. Northrup; R. Smith

**Members Excused:** E. Gott; G. Raymond

**Staff Attending:** W. Bacon; L. Wadsworth; M. Wheeler

**Staff Excused:** T. Taylor

**Guests:** Brian Beiger, Birchwood Business Consulting; Jim Coniglio, Underberg & Kessler

Chairman Brooks welcomed members and guests and called the meeting to order 10:41 am.

**APPROVAL OF MEETING MINUTES**

*A motion was made by Mr. Moore to approve the minutes of the March 26, 2018 meeting. Seconded by Ms. Lane, all in favor, carried.*

**TREASURER'S REPORT**

Mr. Bacon reviewed the Profit and Loss Statement and Balance Sheet for the period ending March 31, 2018. *A motion was made by Mr. Moore to accept the financial reports as presented. Seconded by Mr. Smith, all in favor, carried.*

**REVOLVING LOAN FUND**

Mr. Bacon reviewed the Revolving Loan Fund Aging Report for the period ending March 31, 2018. *A motion was made by Mr. Smith to accept the report as presented. Seconded by Mr. Moore, all in favor, carried.*

Mr. Bacon requested an executive session to discuss the financial history of a particular person.

*A motion was made by Ms. Lane to enter executive session at 10:48 am. Seconded by Mr. Smith, all in favor, carried. Members, staff, and guests remained.*

*A motion was made by Mr. Smith to come out of executive session at 11:08 am. Seconded by Mr. Moore, all in favor, carried.*

The Livingston County Development Corporation, having met in executive session, hereby reports that the board took no action.

*A motion was made by Mr. Smith to decline the loan application from No BS Brew Company. Seconded by Mr. Moore, all in favor, carried.*

Laura Lane and Brian Beiger departed at 11:10 am.

Mr. Bacon requested a four month extension on the interest only period (through July) for the loan made to Mortalis Brewing Company based on the fact that the business has not yet opened. A grand opening is targeted for mid-June to early July.

*A motion was made by Mr. Smith to approve the four month extension. Seconded by Mr. Moore, all in favor, carried.*

The board discussed possible changes to the Revolving Loan Fund policy. Mr. Bacon will prepare recommendations for further discussion at the May 4, 2018 meeting.

#### **NEW BUSINESS**

Mr. Bacon welcomed Kirsty Northrup to the board.

Ms. Wadsworth reviewed a Sign & Façade application for three signs at 133 Main Street, Geneseo. The total cost is \$2,968.40 and the requested grant is for \$1,484.20.

*A motion was made by Mr. Moore to approve the request. Seconded by Mr. Smith, all in favor, carried.*

Ms. Wadsworth reported that the New York Main Street re-allocations are not ready at this time. Recommendations will be presented at next month's meeting.

#### **ADJOURNMENT**

*With no further business to discuss, a motion was made by Mr. Smith to adjourn the meeting at 11:28 am. Seconded by Ms. Northrup, all in favor, carried.*

Respectfully submitted,



Maureen Wheeler  
Deputy Director

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