

2019 Operations and Accomplishments Report:
Livingston County Industrial Development Agency

2019 IDA Projects:

COMPANY	LOCATION	STATUS AS OF 12/31/19
UET Controls	Avon	Closed

As a result of this project:

- \$300,000 will be invested in new or expanding businesses in Livingston County.
- 6 jobs will be created.
- Cost to the state and region: \$73,000
- Benefit to the state and region: \$9,126,000
- Net benefit to the state and region: \$9,053,000

2019 Goals:

1. Site Development:
 - a. James M. Steele Industrial Park, Avon, NY:
 - ✓ Assess and identify the remaining infrastructure needs for the Park and present options for consideration by the Board utilizing a cost-benefit analysis for the continued investment.
 - ✓ Close on the sale of two (2) additional parcels for development.
 - b. Gateway Agribusiness Park in Livonia, NY:
 - ✓ Seek approval from Empire State Development (ESD) on the implementation of funding for the design and build-out of infrastructure for the Park.
 - ✓ Continue to seek additional funding sources to lessen the local share of investment needed to achieve market-ready status.
 - c. Dansville Industrial Park:
 - ✓ Identify areas for investment to improve the marketability.
2. Business Attraction, Retention and Expansion Activities:
 - Achieve new capital investment of \$10,000,000 or more.
 - ✓ Meet with 72 existing businesses (6/month) to assess ongoing needs/challenges.
 - ✓ Provide response to Greater Rochester Enterprise requests for information on attraction/relocation
3. Workforce Development:
 - ✓ Look for new ways to introduce our employers to the emerging and existing workforce and provide new opportunities.
 - ✓ Communicate with educators on the workforce opportunities with any new or existing employers, stressing the skills and behaviors need to be successful.

2019 IDA Accomplishments:

Site Development

- Continued build-out of infrastructure at James M. Steele Park (Avon), resulting in the completion of gas, electric and water installations. Wastewater infrastructure remains to complete readiness for three (3) lots (~12a). With this, the Agency was able to close on the sale of one (1) lot (UET Controls) and has three (3) other lots (Piranha Milling and Paving, UR/Noyes Mental Health and Platinum Limousine) under an agreed-upon purchase offer.
- The Agency has been working with three (3) utility-scale solar companies proposing locations in the Towns of York and Leicester, Town of Mt. Morris and the Town of Caledonia. In addition, the Agency has worked with community-scale solar arrays in the Town of Avon and the Town of Geneseo.
- We were successfully able to relocate three (3) expanding businesses: Matthews Buses from Dansville to Avon, Sports Medicine Concepts from Livonia to Avon and Golden Ochs Foods (Nunda Mustard) from Mt. Morris to Nunda.
- Secured a successful CFA application for a Livingston County Public Market concept that resulted in a \$1,000,000 award from Empire State Development (ESD).

Approved and adopted this 6th day of March 2020

Approved by: 